

Salesconx Services Overview

Try and Buy Sales Teams

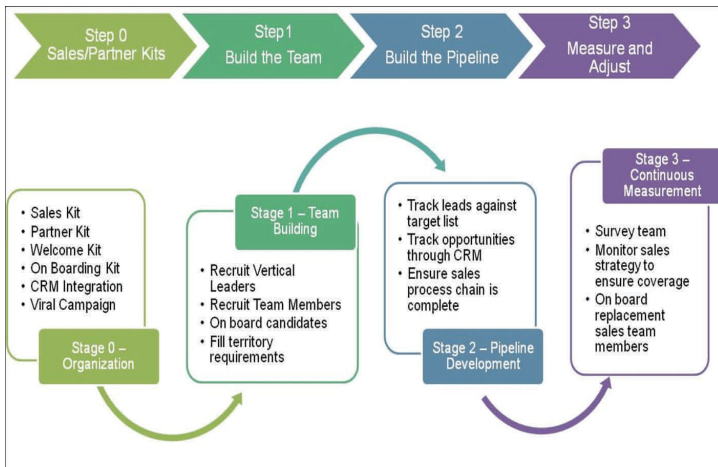
Traditional hiring methods aren't best for salespeople – both full time and independent sales professionals. Studies show over half of salespeople are poorly matched to their work environment.

Job Boards are both ineffective and insufficient tools of sales recruiting, as the best candidates usually aren't looking for new positions—they are too busy driving sales. These desirable "passive" candidates are often open to new opportunities... if they can be found. In a proactive and persistent manner, Salesconx is continuously adding to our network of sales experts, not just online, but more importantly through outreach and industry referrals.

Salesconx will take a clients' opportunity to our network to recruit sales professionals interested in working for the company on a pay for performance basis. A single point of contact on the clients side (such as the head of sales) will serve as a "team leader" for the sales team. This is a 90 day program. During this time Salesconx will help build a team and limit the risk and clients time spent recruiting. We will get the team on our CRM to track their pipeline and progress. After 90 days our client will have an up and running sales team complete with pipeline.

The Client will then decide whether to:

1. **Stay Virtual** and continue working with the team and Salesconx
2. **Sign the team** and retain team members to work directly with client.
3. **Cancel the Program** if team members are not delivering enough value .



We believe that by partnering with organizations that are quickly securing new customers, gaining market share and disrupting competitors, we can provide clients and candidates the matches they need to achieve their goals.

Why it Works:

- Traditional hiring methods aren't best for sales people.
- Job Postings are often misleading.
- Desirable passive candidates are the ones open to new opportunities and need to be reached out to.
- Limit your risk and time investment spent on building a team

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Our objective is to find top notch sales professionals with experience and an impressive rolodex. These are the people who are going to get you into your target companies and help drive revenue for your business.

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